



R&M Materials Handling, Inc.
4501 Gateway Boulevard
Springfield, Ohio 45502
☎: (937) 328-5100
FAX: (937) 525-5130
e-mail: jeff.brazwell@rmhoist.com
www.rmhoist.com

ORGANIZATIONAL NOTICE

October 4, 2010

To: R&M Export Distributors
From: Jeff Brazwell

Dear Valued Customer,

After eight years of service with R&M Materials Handling, Inc., Mr. Jhoan Prato has resigned his position as Regional Sales Manager, Latin America Region 2, effective November 1, 2010, in order to pursue another position within our parent organization. We thank him for his contributions to R&M and wish him well.

R&M is pleased to announce the appointment of Mr. Angel Becerra as Regional Sales Manager, Latin America Region 2, effective November 1, 2010. The newly configured Latin America Region 2 includes the following: Argentina, Bolivia, Caribbean, Colombia, Ecuador, Paraguay, Peru, Uruguay and Venezuela. This position reports directly to the Director of Sales, Latin America.

Angel is a graduate of the National Experimental University of Táchira in Venezuela with a Bachelor's degree in Industrial Engineering, and has a Masters degree in Engineering Management from Ohio University in Athens, Ohio. Angel has five years of experience with R&M as a Sales Engineer in our Springfield Customer Service department. I am confident that he will be an asset to you as we seek to grow our business together in the future. Angel's new responsibilities will include business development, distributor relationships, product training, and assistance with pricing and quotation preparation. His contact information is provided below:

Phone: 1-937-525-5159
Cellular: 1-954-804-1606
Fax: 1-937-525-5141
E-mail: angel.becerra@rmhoist.com

Please join us in welcoming Angel in his new position as Regional Sales Manager, Latin America Region 2. Angel will be contacting you and your staff in the near future to schedule a visit as he begins to travel throughout his new territory. Please feel free to contact me if you have any questions regarding these changes.

Sincerely,

A handwritten signature in black ink that reads 'Jeff Brazwell'.

Jeff Brazwell
Director of Sales, Latin America



R&M Materials Handling, Inc. Export Territories November 2010



- **Region 1**
Territories #11 - CB / IND
#61 – ENT (O. Rojas)
- **Region 2**
Territories #12- CB / IND
#62 – ENT (A. Becerra)
- **Region 3**
Territories #13- CB / IND
#63 – ENT (J. Brazwell)

CB = Crane Builders
IND = Industrial Distributors
ENT = Entertainment Industry Suppliers