



R&M Materials Handling, Inc.
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ORGANIZATIONAL ANNOUNCEMENT

July 2, 2010

Dear Valued Customer:

Please be advised that Mr. Joe Ingle has announced his resignation in order to pursue a career opportunity outside of the corporation. Joe rejoined R&M in 2005 and has held the positions of Regional Sales Manager and, most recently, that of Director of Sales - U.S. and Canada. His last day in his current position is Friday, July 2nd, 2010. Please join me in wishing Joe much success in his future endeavors.

As a result of this action, the current U.S. North Central Region will be temporarily divided into the two (2) neighboring regions which will be managed as follows:

U.S. Midwest Region: currently encompasses the States of Illinois, Indiana, Iowa, Minnesota, Missouri, Montana, Nebraska, North Dakota, Wisconsin and Wyoming. The States of Indiana and Michigan will be temporarily added to this newly configured U.S. Midwest Region managed by Mr. Bill Mielke who can be contacted through the following coordinates:

Mr. Bill Mielke
R&M Materials Handling, Inc.
2570 North 89th Street
Wauwatosa, WI 53226
☎: 414-915-8187
bill.mielke@rmhoist.com

U.S. Northeast Region: currently encompasses the States of Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Eastern Ohio, Pennsylvania, Rhode Island, Vermont, Virginia and West Virginia. The States of Kentucky and Western Ohio will be temporarily added to this newly configured U.S. Northeast Region managed by Mr. Steve Aldinger, who can be contacted through the following coordinates:

Mr. Steve Aldinger
R&M Materials Handling, Inc.
195 Country Ridge Drive
Royersford, PA 19468
☎: (610) 564-9815
steve.aldinger@rmhoist.com

These temporary Regional Sales Manager appointments within the U.S. Midwest and U.S. Northeast regions will be effective Tuesday, July 6th, 2010. Please do not hesitate to contact either Mr. Bill Mielke or Mr. Steve Aldinger, respectively, regarding any issue(s) relating to your account.

Sincerely,

A handwritten signature in black ink that reads 'Jim B. Vandegrift'. The signature is written in a cursive style with a large, stylized 'J' and 'V'.

Jim Vandegrift
President

Innovation...Performance...Reliability