



® R&M Materials Handling, Inc.
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ORGANIZATIONAL NOTICE

March 28, 2011

Dear Valued Customer:

R&M Materials Handling, Inc. is writing to announce the retirement of John Alcock and the appointment of Mr. Chris Hill as the new Regional Sales Manager of R&M's crane builder channel, Canada.

Mr. Alcock has been employed with R&M for over 35 years. He has held the position of Regional Sales Manager for Canada, Northeast US, and Midwest US. I would like to extend my gratitude for his dedication and service to R&M and all of our customers. We wish the best for John as he enjoys the spoils of retirement.

Mr. Hill's Regional Sales Manager's responsibilities include all sales and business development activities for R&M and Drivecon products within the Crane Builder and Industrial Distribution sales channels for Canada.

Chris's background includes extensive industry experience within the Material Handling Industry. His most recent role was as Vice President of Sales-Canada for Bushman AvonTec. His past experiences include Sales Manager at Canadian Overhead Handling and co-owner of Sertech Industrial.

The Regional Sales Manager's position will report directly to R&M's Director of Sales - USA and Canada. Mr. Hill's duties began March 21, 2011.

The following are Chris's office coordinates.

Chris Hill
R&M Materials Handling, Inc.
5 Sylvanwood Road
RR1 Shelburne, Ontario
Cell: (519) 278-4435
E-mail: Chris.Hill@rmhoist.com

Please join me in congratulating Mr. John Alcock on his retirement and welcoming Mr. Chris Hill to his new role at R&M.

Sincerely,

A handwritten signature in black ink that reads 'Troy Post'.

Troy Post
Director of Sales, USA & Canada

Innovation...Performance...Reliability