



R&M Materials Handling, Inc.
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ORGANIZATIONAL NOTICE

September 13, 2010

To: R&M Distributors
From: Jeff Brazwell

Dear Valued Customer,

As part of a realignment of the export regions the countries of Central America will become part of Export Region #1, which is currently comprised of just Mexico, as of October 4, 2010. The Regional Sales Manager for Export Region #1 is Mr. Oscar Rojas. You can find his contact information below.

Phone: 1-937-525-5189
Cellular: 1-937-244-2048
Fax: 1-937-525-5141
E-mail: oscar.rojas@rmhoist.com

Oscar is a graduate of the Universidad de Táchira in Venezuela with a Bachelor's degree in Industrial Engineering, and holds a Masters degree in Engineering Management from Ohio University in Athens, Ohio. He has over 6 years of experience with R&M as a Sales Engineer in our Springfield Customer Service department and as of August 9, 2010 became the Regional Sales Manager for Export Region #1 (currently, Mexico). I am confident that Oscar will be an asset to you as we seek to grow our business together in the future. Oscar's new responsibilities will include business development, distributor relationships, product training, and assistance with pricing and quotation preparation.

Please join me in thanking Mr. Jhoan Prato for his management of the territory over the past few years and in welcoming Oscar in his new role. Jhoan, Oscar and I will be traveling to Central America a couple times during the coming weeks to meet with you and assure a smooth transition.

Sincerely,

A handwritten signature in black ink that reads 'Jeff Brazwell'. The signature is written in a cursive, flowing style.

Jeff Brazwell
Director of Sales, Latin America

R&M Materials Handling, Inc. Export Territories – Oct. 2010

