



® R&M Materials Handling, Inc.  
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## ORGANIZATIONAL NOTICE

January 2, 2007

Dear Valued Customer:

Effective December 22, 2006, Mr. Mark Shubel has resigned his position within R&M Materials Handling, Inc. as Business Development Manager – Industrial Distribution in order to pursue other business opportunities outside of the company. Mark has been a valuable asset to the growth and development of R&M during the three years he has been employed by the company. Mark will be missed within the R&M organization and we wish him much success in his future endeavors.

As a result of Mark Shubel's departure, R&M is pleased to announce that Mr. Sean Fowler will assume the position of Business Development Manager within the Industrial Distribution channel. Sean's duties will include development of National Accounts, sales management of the Industrial Distribution sales team, and sales management and training of selected Key Accounts. Sean Fowler will report directly to Mr. Joe Ingle, Sales Manager, and his new duties will commence as of January 2<sup>nd</sup>, 2007.

R&M is also pleased to announce that Mr. Kevin McCarthy will be joining the R&M sales team as District Sales Manager – Industrial Distribution to be effective January 2<sup>nd</sup>, 2007. Kevin will be responsible for direct sales management and account development within the Industrial Distribution channel for the States of Illinois, Indiana, Iowa and Missouri. Kevin McCarthy will report directly to Mr. Sean Fowler, Business Development Manager – Industrial Distribution.

Please do not hesitate in contacting either Mr. Joe Ingle or myself if you should have any questions concerning these announcements.

Sincerely,

A handwritten signature in black ink that reads 'James B. Vandegrift'. The signature is stylized with a large, sweeping initial 'J' and a cursive 'V'.

James B. Vandegrift  
President